

THE GLOBAL PLAYER

Newsletter 3/2020



Foreword



Ladies and gentlemen,

I invite you to read this year's last edition of our corporate newsletter.

The year 2020 was certainly different from previous years. The development of the COVID-19 pandemic worldwide made it necessary to adapt individual areas of the company to operate in changing and unpredictable conditions. The task was not easy, but it was successful. We have maintained continuity of production and supply in all markets, and the lead times have remained unchanged.

In the New Year I wish you a lot of health and strength to overcome everyday difficulties, as well as optimism and hope for a better tomorrow.

Have a pleasant lecture.

Hanna Siek, VTS Group President.

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FEBRUARY

New HMI controller

WING&VOLCANO EC



MARCH

With mineral wool casing insulation PERCENTIFIED CERTIFIED CERT



JUNE



SEPTEMBER





SEPTEMBER



HMI Tablet

new HMI in **VENTUS Compact** units





SEPTEMBER



NOWE HMI ADVANCED

for VENTUS VVS and VENTUS Compact units already available in Q1 2021





CLIENTS







5500 participants



40 countries

SALES STRUCTURE



140 training webinars



300 hours of training















Sales promotion and support

VOLCANO mounting WING mounting HMI VOLCANO HMI WING





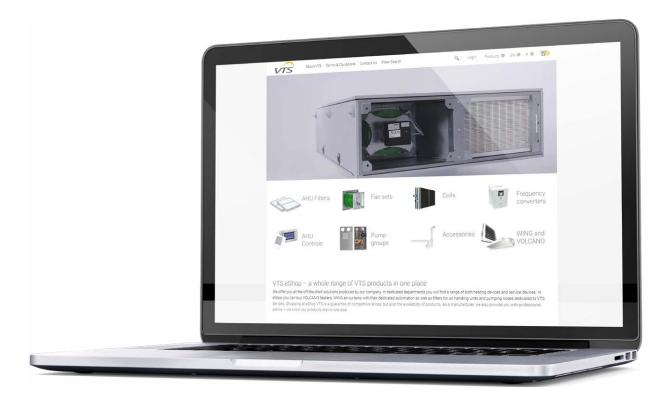
Observing the dynamic growth of filter sales for VTS air handling units in the ecommerce channel, in 2020 the company extended its range with spare parts for VENTUS AHUs.

This option was launched in the Europe shop, and will be extended to other markets in 2021.

Our eShop currently offers the following products:

- · individual filters and filter sets for specific units
- fan units
- water exchangers
- frequency inverters
- · controls equipment

We hope that the ease and safety of shopping, especially nowadays, will meet with a positive response from customers.





For the VTS, the year 2020 is special for many reasons, including the fact that the VOLCANO water heater has already been on the market for 20 years, of which we are very proud. What's more, this very year we sold a millionth unit of the heater!

1 000 000

VOLCANO HEATERS SOLD



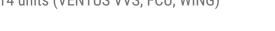




MOST NOTEWORTHY REFERENCES 2020



EXPO 2020 > Dubai > UAE 414 units (VENTUS VVS, FCU, WING)





74 VENTUS





8 WING



332 FCU





Sniezka Logistics Centre > Debica > Poland 117 units (VOLCANO)



117 VOLCANO











Building: Łotewskie Archiwum Państwowe

Country: Latvia
City: Riga
Units: 22 (VENTUS VVS)



Building: Alabuga-Fiber plant Country: Russia City: Elabuga Units: 62 (VENTUS VVS)



Building: Centrum handlowe MAGNUM

Country: Lithuania City: **Kowno**

Units: 36 (VENTUS VVS, VENTUS Compact)



Building: Fabryka samochodów Hyundai Country: Kazakhstan

City: **Almaty**Units: **84 (VOLCANO)**



Building: HUF Arad Country: Romania

City: **Arad**

Units: 7 (VENTUS VVS, VENTUS Compact)



Building: Hanza Tower Country: Poland City: Szczecin Units: 20 (VENTUS VVS)





Building: Rixos Khadisha Turkestan

Country: Kazakhstan
City: Turkestan
Units: 25 (VENTUS VVS)



Building: Plenty Unlimited

Country: **USA**

City: San Francisco, CA Units: 8 (American VENTUS)



Building: Araz Hotel Country: **Iran**

City: **Mazandaran** Units: 72 (VENTUS VVS)



Building: AIIMS Bilaspur, Country: India

City: Himachal Pradesh, Units: 130 (VENTUS VVS)



Building: Omnia 2000 Country: Czech Republic

City: **Bratislava**

Units: 25 (VENTUS VVS, VENTUS Compact)



Building: **Green Court office**Country: **Hungary**City: **Budapeszt**

Units: 12 (VENTUS VVS)